



## United Structural Systems Ltd., Inc.

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I am the owner of United Structural Systems Ltd., Inc. a small family owned foundation repair contractor in business for over 20 years.

We have been a long time user of ACT database going back to Windows version 3.1. Before the implementation of Stonefield Query Act was almost un-usable. We had required a full time employee just to keep reports up to date and the representative's in communication with their customers and database updates. By creating reports based on information NOT entered we were able to have Stonefield generate and notify our reps. outside the office of their duties.

This simple concept eliminated the need for extra personnel to ensure that our reps. were doing their jobs. It also allowed that office staff member to develop new marketing strategies that helped increase our business.

This did take some effort in setting up and that is where I was skeptical at first. I despise subscription services! However, Stonefield was worth every penny and much more. The service package was not required so we tried it for the first year. After that we maintained it after realizing the benefits! Their service department is responsive and more than willing to tackle any issue or crazy thought up report you can imagine.

Just to be clear Stonefield Software has helped me save an estimated \$300,000.00 over the last five years. My only complaint is I did not find them earlier. I contacted them to share this information with other small business, they did not solicit me. As an owner of I cannot express enough how grateful I am for this solution/product and the Support staff at Stonefield.

Sincerely Grateful,

Brian Lockhart  
President  
United Structural Systems Ltd., Inc.

